

# **Andrew C. Voorhees**

— Shareholder

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# When you hire Andy to represent your case, you don't just get an attorney – you get a personal educator.

When you spend 100% of your time collecting for other businesses, you get to know their biggest concerns – and you learn how to address them quickly and efficiently. When credit professionals come to Andy, they are usually frustrated by their lack of success in getting paid on their past due notes, contracts, and invoices. Andy works with professionals at all levels, from asset recovery managers, to credit managers, all the way up to the CFO. They count on him to be responsive, knowledgeable, and resourceful in solving their problems, whether they need to recover money or collateral.

Andy has a passion for history and writing, and a knack for public speaking. He regularly delivers presentations on all aspects of the recovery process, and is a frequent contributor to legal publications on a wide variety of legal and collection topics. Similarly, Andy makes it his priority to keep his clients informed of the laws and the details affecting their case. He takes the time to educate them on what happens at a deposition and the procedures at trial, so they know exactly what to expect.

When his clients have a better understanding of the collections process, Andy believes they are in a better position to enjoy a more collaborative effort by both parties, and thus, a greater chance of a successful recovery. In an industry that is constantly evolving, his clients know they can lean on him to help them digest changes in the law that can have a significant impact on their business operations.

Outside of the office, Andy can usually be found at home with his wife and two children. Together, they love rooting for Cleveland sports teams, reading about history, or attending school activities.

#### **Focus Areas**

- Commercial Collections
  - Arbitration, Defense & Appellate Matters
  - Commercial Agency Collections
  - Commercial Litigation

#### **Honors & Distinctions**

Ohio Rising Stars List (2012-18)

### Admissions

► Ohio (2004)

#### Education

- ▶ J.D., *cum laude*, University of Akron School of Law (2004)
- B.A., Communications, The University of Akron (2001)

### Affiliations

- Akron Bar Association: Member
- Ohio State Bar Association: Member

## **Publications**

- "Is Regulatory Relief on the Way for Community Banks?" Weltman Insights (February 8, 2018)
- "Four Weltman, Weinberg & Reis Co., LPA Attorneys Named to the 2018 List of Ohio Super Lawyers & Rising Stars," Weltman News (December 12, 2017)
- "A Primer on Bounced Check Penalties Available Under Ohio Civil Law," Weltman Insights (March 2, 2017)
- "Seven Weltman, Weinberg & Reis Co., LPA Attorneys Named to the 2017 List of Ohio Super Lawyers & Rising Stars," Weltman News (December 5, 2016)
- "Properly Winding Up a Business Means Paying the Bills," Weltman Insights (April 26, 2016)
- "The Enforceability of 'Evergreen Clauses,'" Weltman Insights (February 11, 2016)
- "Weltman Attorneys Among 2016 Ohio Super Lawyers and Rising Stars," Weltman News (February 2, 2016)
- "Nursing Care Contracts and Admission Agreements: Starting a Relationship the Right Way," Weltman Insights (April 24, 2015)
- "New Legislation Aims to Lighten Regulatory Burdens for Credit Unions," Weltman Insights (August 20, 2013)
- "The California Anti-Deficiency Statute: Is It Ever Possible to Recover on a Deficiency Balance?" Weltman Insights (June 26, 2013)

#### Presentations

- Bad Checks: What Happens When a Customer Doesn't Pay?" Weltman Webinar (October 30, 2018)
- "Agricultural Loans: A Creditor's Rights Overview," Consumer Bankers Association of Ohio Agricultural Summit (January 20, 2019)
- "Execution on Judgment" Ohio State Bar Association CLE Debt Collection (October 3, 2018)
- Collection Process Overview," National Business Institute: Collecting From a Business (October 23, 2017)
- "Obtaining a Judgment Against Business Debtors," National Business Institute: Collecting From a Business (October 23, 2017)
- "Commercial Collections 101," Morgan Services Credit Manager Meeting (October 14, 2015)
- "Tips for Starting a Relationship: Credit Applications, Engagement Letters and Guarantees," Weltman Webinar (May 12, 2015)
- "Collecting Out of State Debt," National Business Institute: Collections and FDCPA Compliance (December 9, 2013)