



James P. Valecko

— Shareholder

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Weltman ▶
Weltman, Weinberg & Reis Co., LPA

Jim won't do something that doesn't make financial sense for his clients, and he's focused on finding resolutions quickly and efficiently.

James "Jim" has been practicing in the field of creditors' rights - and at Weltman - for more than 25 years, and continues to serve as the managing attorney for the Pittsburgh office which he opened in 1997. Multi-million-dollar transactions are not his bailiwick - he typically handles matters involving balances of up to \$1 million, and usually on a contingency basis because it's often the most effective way to approach the work. He most enjoys working for community banks, small businesses, and credit unions, on collection and bankruptcy matters. They think of him as a trusted advisor, and he finds that he can do the most for them having that kind of relationship.

That's really key - he's not a hired gun. If you're looking for a hired gun, he won't take your case. There are emotions involved in the world of debt collection. His job is to remove those from the situation and help his clients figure out the best plan forward based on their long-term best interests. He has been around long enough to know that every file may not be worth collecting, and that knowledge and transparency has been described by his clients as "setting the bar" for other attorneys in the industry.

Jim credits one of the best meals of his life to a client who flew him to Texas just to take him to dinner to say "thanks" for collecting a huge judgment for him. The client had been trying for years to collect the judgment that was obtained by another firm (in the high six figures), and before he hired Jim as his attorney, had never seen a dime from the debtor. The client claimed Jim was more than worth the airfare because, "He's the only guy who's ever collected anything for me."

Outside of his day-to-day practice, Jim enjoys giving back to the legal community by mentoring. He recently finished his fourth year-long program with the Ohio Supreme Court as a mentor for new attorneys, and he is a former adjunct business law instructor at Washington & Jefferson College. He also volunteers at the Debt Advice Clinic for Neighborhood Legal Services in Pittsburgh. As a military and architectural history enthusiast, he enjoys traveling to historic sites and museums throughout the country. He also enjoys traveling around to craft breweries. Growing up, he was actively involved in the community theater, so you may still catch him singing at an occasional local wedding.

The single solution for every single creditor.™

Focus Areas

- ▶ Bankruptcy Recovery
 - ▶ Bankruptcy Risk Assessment
 - ▶ Chapters 11 & 12 Bankruptcy
- ▶ Commercial Collections
 - ▶ Commercial Agency Collections
 - ▶ Commercial Litigation

Honors & Distinctions

- ▶ Martindale-Hubbell AV® Preeminent™ Peer Review Rated Attorney

Admissions

- ▶ Illinois (2010; Inactive as of January 2020)
- ▶ Ohio (1993)
- ▶ Pennsylvania (1997)
- ▶ U.S. District Court for the Northern District of Illinois (2010)
- ▶ U.S. District Court for the Northern District of Ohio (1994)
- ▶ U.S. District Court for the Eastern District of Pennsylvania (2005)
- ▶ U.S. District Court for the Middle District of Pennsylvania (2003)
- ▶ U.S. District Court for the Western District of Pennsylvania (1997)

Education

- ▶ J.D., *magna cum laude*, Order of the Coif, Case Western Reserve University School of Law (1993)
- ▶ B.A., *summa cum laude*, Phi Beta Kappa, Political Science and English, Washington & Jefferson College (1990)

Affiliations

- ▶ Illinois State Bar Association: Member
- ▶ Washington County Bar Association: Member
- ▶ Debt Advice Clinic for Neighborhood Legal Services: Volunteer

Presentations

- ▶ "Collecting from Clients: Fee Arrangements and AR Management for Debt Collectors," Ohio Creditor's Attorneys Association Spring Conference, Columbus, OH (2021)

- ▶ "Collecting From Clients: Fee Agreements and AR Management for Debt Collectors," Pennsylvania Creditors Bar Association 2020 Seminar and Annual Meeting, Malvern, PA (2020)
- ▶ "Basics for the Attorney Debt Collector," California University of Pennsylvania Institute for Law and Public Policy, California, PA (2019)
- ▶ "Unanticipated Fallout, the Practice of Law Since the Creation of the Consumer Financial Bureau," California University of Pennsylvania Institute for Law and Public Policy, California, PA (2019)
- ▶ "CPFB v. Weltman: An Insider's Perspective," Pennsylvania Creditor's Bar Association Fall CLE Seminar, Malvern, PA (October 12, 2018)
- ▶ "Ethical Debt Collection for Lawyers," Washington County Bar Association Summer Bench Bar, Washington, PA (August 2018)
- ▶ "Bankruptcy 101: An Introduction to Consumer Practice and Handling a Chapter 7 Case," PBI 19th Annual Bankruptcy Institute, Mechanicsburg, PA (2014)
- ▶ "Reaffirmations," Erie County Bar Association, Erie, PA (2014)
- ▶ "Commercial and Consumer Loan Workouts," PA Community Bankers Association 136th Annual Convention, Boston, MA (September 2013)
- ▶ "How to Successfully Represent Debtors and Creditors in Chapter 13," PBI 17th Annual Bankruptcy Institute, Philadelphia, MA (May 2013)