



## David A. Head

— Shareholder

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**Weltman** ▶  
Weltman, Weinberg & Reis Co., LPA

David's innate passion for the law and ability to uphold the reputation of his clients produces top-notch results.

Serving as chair of the Education Loan Recovery and Litigation Group, David oversees a recovery team of account resolution specialists, supervisors, and managers dedicated solely to collecting education-related debt. He provides lenders, servicers, and guarantors of student loans with a comprehensive national recovery solution for all their education-related debt, including institutional loans, Federal Perkins loans, tuition, and accounts receivable. Whether they wish to initiate traditional collection strategies such as call and letter programs, or pursue litigation, David counsels his clients on the most effective recovery methods.

An active member of the student lending community, David has presented on dozens of occasions for industry-leading organizations, on topics including compliance and regulations, bankruptcy law and educational loans, litigation collections, and risk management. David is AV® Preeminent™ Rated by Martindale-Hubbell, its highest available rating for legal ability and professional ethics. He has also been included in multiple editions of the Ohio Super Lawyers List (2010, 2012-17).

David also serves as the managing attorney for Weltman's Brooklyn Heights, Ohio office. In his role, he is responsible for spearheading the employee engagement committee and other office-specific initiatives that help shape the culture of the firm.

In his free time, David enjoys cooking a variety of cuisines with his family, traveling, and supporting the Cleveland sports teams.

### Focus Areas

- ▶ Consumer Collections
- ▶ Education Loan Recovery & Litigation

*The single solution for every single creditor.™*

## Honors & Distinctions

- ▶ Martindale-Hubbell AV® Preeminent™ Peer Review Rated Attorney
- ▶ Ohio Rising Stars List, 2010, 2012-17

## Admissions

- ▶ Ohio, 2002

## Education

- ▶ J.D., *magna cum laude*, Cleveland State University Cleveland-Marshall College of Law, 2002
- ▶ B.A., *cum laude*, Political Science and History, Ashland University, 1999

## Affiliations

- ▶ Medina County Bar Association: Member
- ▶ Northern Ohio Credit Association: Member
- ▶ Ohio Bursars Association: Member
- ▶ Ohio State Bar Association: Member
- ▶ Student Loan Servicing Alliance: Private Loan Committee Member

## Publications

- ▶ Seven Weltman, Weinberg & Reis Co., LPA Attorneys Named to the 2017 List of Ohio Super Lawyers & Rising Stars  
Weltman News; December 5, 2016
- ▶ Weltman Attorneys Among 2016 Ohio Super Lawyers and Rising Stars  
Weltman News; February 2, 2016
- ▶ Weltman Attorneys Receive Super Lawyers and Rising Stars Recognition  
Weltman News; December 4, 2014
- ▶ Compliance of Servicemembers' Civil Relief Act Post Sallie Mae/Navient Consent Order  
Weltman Insights; October 30, 2014

## Presentations

- ▶ Ask the Attorney: Hot Topics Panel  
NCHER Knowledge Symposium; November 2016
- ▶ Collection Law  
Ohio Bursars Association; October 2016
- ▶ The Telephone Consumer Protection Act (TCPA) Federal Debt Exemption: An Opportunity, But New Rules & More Headaches  
Coalition of Higher Education Assistance Organizations Mid-Year Conference; August 2016
- ▶ Ask an Attorney  
Coalition of Higher Education Assistance Organizations Mid-Year Conference; August 2016
- ▶ Life Cycle of Student Loans – Collections and Risk Management  
Moderator, iiBIG Education Finance and Loan Symposium; May 2016
- ▶ Fair Debt Collection Protection Act (FDCPA) and Credit Reporting  
NCHER Private Education Loan and Consumer Finance Committee; April 2016
- ▶ Ask the Attorney: Time-Barred Debt  
NCHER Knowledge Symposium; November 2015
- ▶ Litigation and Statute of Limitations  
Higher Education Accounts Receivables Officers (HEARO) Workshop; May 2015
- ▶ Bankruptcy Law, Educational Loans & Litigation, and Statute of Limitations  
Michigan Association of Student Financial Services Administrators Conference; May 2015
- ▶ Alphabet Soup FDCPA Update  
NCHER Private Loan Committee Meeting; May 2015