

### David A. Head

Shareholder

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# David's innate passion for the law and ability to uphold the reputation of his clients produces top-notch results.

Serving as chair of the Education Loan Recovery and Litigation Group, David oversees a recovery team of account resolution specialists, supervisors, and managers dedicated solely to collecting education-related debt. He provides lenders, servicers, and guarantors of student loans with a comprehensive national recovery solution for all their education-related debt, including institutional loans, Federal Perkins loans, tuition, and accounts receivable. Whether they wish to initiate traditional collection strategies such as call and letter programs, or pursue litigation, David counsels his clients on the most effective recovery methods.

An active member of the student lending community, David has presented on dozens of occasions for industryleading organizations, on topics including compliance and regulations, bankruptcy law and educational loans, litigation collections, and risk management. David is AV® Preeminent<sup>™</sup> Rated by Martindale-Hubbell, its highest available rating for legal ability and professional ethics. He has also been included in multiple editions of the Ohio Super Lawyers List (2010, 2012-17).

David also serves as the managing attorney for Weltman's Brooklyn Heights, Ohio office. In his role, he is responsible for spearheading the employee engagement committee and other office-specific initiatives that help shape the culture of the firm.

In his free time, David enjoys cooking a variety of cuisines with his family, traveling, and supporting the Cleveland sports teams.

#### **Focus Areas**

- Consumer Collections
  - Education Loan Recovery & Litigation

## Weltman >

#### Honors & Distinctions

- ► Martindale-Hubbell AV® Preeminent<sup>™</sup> Peer Review Rated Attorney
- Ohio Rising Stars List, 2010, 2012-17

#### Admissions

Ohio, 2002

#### Education

- J.D., magna cum laude, Cleveland State University Cleveland-Marshall College of Law, 2002
- B.A., cum laude, Political Science and History, Ashland University, 1999

#### Affiliations

- Medina County Bar Association: Member
- Ohio Creditor Attorney Association: Member
- Ohio State Bar Association: Member

#### **Publications**

- A Step-By-Step Guide of the CFPB's New Rule: Regulation F Simplified Weltman Insights; November 11, 2021
- Dealing with Debt and BAnruptcy: Top Five Things Every Consumer Should Know Weltman Insights; June 21, 2021
- Seven Weltman, Weinberg & Reis Co., LPA Attorneys Named to the 2017 List of Ohio Super Lawyers & Rising Stars

Weltman News; December 5, 2016

- Weltman Attorneys Among 2016 Ohio Super Lawyers and Rising Stars Weltman News; February 2, 2016
- Weltman Attorneys Receive Super Lawyers and Rising Stars Recognition Weltman News; December 4, 2014
- Compliance of Servicemembers' Civil Relief Act Post Sallie Mae/Navient Consent Order Weltman Insights; October 30, 2014

#### Publications

- "13 Weltman, Weinberg & Reis Co., LPA Attorneys Named to List of Ohio Rising Stars," Weltman News (December 3, 2013)
- "Weltman Attorneys Recognized as Ohio Super Lawyers & Ohio Rising Stars," Weltman News (December 20, 2012)
- "2010 Ohio Rising Stars," Weltman News (October 20, 2010)

#### Presentations

- Ask a Pro: The Debt Collection Rule: How Regulation F Will Impact Creditors Weltman Webinar; November 2021
- How to Accelerate Auto Loan Recovery Success Part II Weltman Webinar; May 2021
- The CFPB Debt Collection Final Rule
  American Financial Services Association (AFSA); January 2021
- Ask the Attorney: Hot Topics Panel
  NCHER Knowledge Symposium; November 2016
- Collection Law
  Ohio Bursars Association; October 2016
- The Telephone Consumer Protection Act (TCPA) Federal Debt Exemption: An Opportunity, But New Rules & More Headaches
  - Coalition of Higher Education Assistance Organizations Mid-Year Conference; August 2016
- Ask an Attorney
  Coalition of Higher Education Assistance Organizations Mid-Year Conference; August 2016
- Life Cycle of Student Loans Collections and Risk Management Moderator, iiBIG Education Finance and Loan Symposium; May 2016
- Fair Debt Collection Protection Act (FDCPA) and Credit Reporting NCHER Private Education Loan and Consumer Finance Committee; April 2016
- Ask the Attorney: Time-Barred Debt NCHER Knowledge Symposium; November 2015
- Litigation and Statute of Limitations
  Higher Education Accounts Receivables Officers (HEARO) Workshop; May 2015
- Bankruptcy Law, Educational Loans & Litigation, and Statute of Limitations
  Michigan Association of Student Financial Services Administrators Conference; May 2015
- Alphabet Soup FDCPA Update
  NCHER Private Loan Committee Meeting; May 2015